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THE PSYCHOLOGY OF SERVICE

By LEHMAN WENDELL, B.S., D.D.S.

Given before Minneapolis Dist. D.H. & A. Assn., Nov. 2d, 1937

One of the noblest virtues of a human being is the willingness to serve. In spite of many restraining influences which tend to make us think only of self, the willingness to serve is still active in the human soul. Life is so ordained that we cannot attain our highest development if we think only of satisfying our own desires. We see this spirit of service on every hand. In its most spectacular form we see it in our great social agencies. Vast sums of money are gathered every year, not for the purpose of investing them so that they shall earn more money, but solely for the purpose of ministering to those who are in need. We see the spirit of service in the physician who travels many miles through a blinding blizzard to care for some destitute patient, knowing that perhaps all the remuneration he will ever receive will be the thanks of the patient. We see the same spirit of helpfulness in the dentist; who, in a more limited field, serves the public, in many cases for a fee which is not commensurate with the years and money spent in acquiring his education. Yet, most dentists do their work willingly, for there is a deep satisfaction in being able to serve a patient well, even though, as often happens, the remuneration is small.

If we leave the social and healing fields and direct our attention to other spheres of human activity, we shall find the spirit of service no less dominant there. The musician serves us with voice or instrument, not because of the money involved, but because of the joy of pleasing others. In the teaching profession we find the same spirit of helpfulness. The true teacher loves her profession, not because of the money she earns, for most teachers are not well paid, but because she feels a real satisfaction in sharing her knowledge with her pupils, and in watching their young minds develop. We can turn our attention to almost any field of human activity, from the

loftiest to the lowliest, and we shall find that the spirit of service looms large in all of them. If we were to point out some specific cases in which wealth and fame and social standing have been given up for the sake of serving others, three names stand out prominently; Ghandi of India, Kagawa of Japan, Albert Schweitzer of England. Ghandi is an Oxford graduate. He studied law and for a number of years served the British Government as legal advisor in South Africa. He had a brilliant future before him, but he gave up all and now lives in poverty in order the better to serve his own people in India. Kagawa was born to high station and had a brilliant future before him. He saw the misery of the common people of Japan, and soon came to the realization that he could not be happy or satisfied with life so long as millions of his fellow-men lived in filth and poverty and disease. He gave up everything, went into the slums and lived with the outcasts. He has exerted a tremendous influence throughout Japan, and is today looked upon as one of the outstanding Christians of the world. Albert Schweitzer is one of the most glamorous characters of the century. He first studied theology, then turned to medicine. At the completion of his course he went to Gabon, in the heart of equatorial West Africa, as medical missionary to thousands of primitive people. Albert Schweitzer is a brilliant musician. He is today rated as the greatest living interpreter of the works of Johann Sebastian Bach. When funds for his medical missionary work are low, he returns to Europe, plays Bach's works on cathedral organs to multitudes who are held spellbound by his genius. His writings are numerous and rank high; but fame, wealth and the comforts of civilization do not cause him to swerve from his high calling. As soon as his concert tours have brought him sufficient funds, he strikes back into the jungle where the sick

and the dying, ignorant of the musical genius of their doctor, welcome him back. The fingers that have charmed the multitudes again take up the scalpel of healing. One might go on giving names of hundreds of men and women who have given up everything in order to serve others, but the three already mentioned stand out like mountain peaks above the foothills, and will have to suffice in this brief talk.

You young women have entered a field in which the spirit of service is also dominant. I trust that no one here has accepted her present position because she is merely looking for a check at the end of the week, and I hope that no one here feels that she is working only for her doctor and for nobody else. You are serving the public just as truly as does the doctor who employs you. You do not serve in the same way or to the same degree, but you serve the public none the less. Let me then point out some of the ways in which you can make that service more efficient both to the doctor and to the public. I shall not attempt to instruct you in the details of your work—how to invest an inlay-pattern, how to sterilize your instruments, how to do the clerical work; all that, you have learned in college and you may need no further instructions along those lines. No, I want to go much deeper than that. I want to point out certain fundamental principles, without which no service can be complete or fully satisfactory. We speak of a person as having a pleasing personality, and we know that such an individual will often go far on the road to success. Now, just what do we mean by a pleasing personality? So many people associate it with beauty of form and face, snappy dress, and a witty tongue. But these things in themselves are external to personality. By personality we mean the extent to which an individual is able to interest and influence other people. While outward beauty may aid in acquiring that ability, it will flourish best in the presence of an inward beauty. If a young woman has a pleasing form and a beautiful face she is fortunate, but if her beauty is only on the surface she is to be pitied, for such beauty fades,

while the real beauty, the beauty which lies deep within the soul, if properly nurtured, will never fade.

I once had an assistant who was an unusually beautiful girl. She had the form of an artist's model, and a face that radiated childhood beauty and innocence. As I looked at her, I often thought that if some artist wanted to paint a picture of the Madonna, he could find no better model than my assistant. But the girl had been with me only a month or two, when I discovered that her beauty was all on the surface. Before I had an opportunity to dismiss her, she suddenly left the city, after having stolen various garments from her roommate. Such a girl, in spite of her physical charm, is headed for disillusionment and perhaps disaster. She would be a detriment to any man, and no doctor could afford to employ her. What every doctor needs is a girl who is as clean within as without. I am acquainted with a woman who has already passed the prime of life, a woman whom today nobody would call beautiful, and who perhaps was not beautiful even as a child. Yet, when this woman begins to speak, her eyes sparkle with an inward fire, her voice takes on a musical quality, and one soon realizes that one is speaking to a refined, cultured woman with a beautiful soul. That is the kind of beauty worth striving for, because that kind of beauty will last into old age.

What shall one do to acquire that inward beauty? Perhaps the first precept is this: keep the body as clean within as without. Have a sentry at the door of your mind and challenge all uninvited, passing thoughts and see whether they are worthy to enter and influence you. Having once been admitted, they begin to create situations and effects in which you may become deeply involved. Let us strive therefore to harbor only clean, wholesome, happy thoughts. A good way to achieve this is to associate with clean, wholesome, happy people. If we are satisfied with companions who are unclean in spirit, who revel in the froth of a jazz-mad age, then

we cannot reach those mountain tops for which every noble soul aspires. Show me the company a man keeps, said a famous thinker, and I will tell you something about his future. When I began to practice dentistry I became acquainted with a man who was an outstanding exodontist. Dentists from near and far referred cases to him. He was highly esteemed by the profession and he had a host of friends everywhere. Success went to his head and he began to spend gay evenings with undesirable companions. Liquor flowed freely and he soon became a confirmed drunkard. He lost both his practice and his friends, and today he is trying to exist on a small inheritance which brings him thirty dollars a month. Most of it goes for liquor.

Another ideal to be desired, is "*concentration*." Picture to yourself a girl who falls short of this ideal. Try as she will, she finds it difficult to keep her mind on her work. Perhaps she is looking forward to an evening's entertainment and her expectations run high. But if she pays too little attention to the work at hand, and too much attention to what is to come, her work will suffer and she will serve neither her doctor nor his patients. Be not like children who loiter along the way, forgetful of the errand on which they were sent, for a day of reckoning will surely come. Be therefore mindful of your work, remembering that work that is worth doing at all, is worth doing well. Still another ideal is "*accuracy*." The dental hygienists and assistants have gone into a line of work where accuracy is of utmost importance. Some of the work the dentist performs is said to be as delicate as an operation on the eye. In the laboratory the assistant often aids him in this work. Think then how important it is that she be accurate. Needless to say, the assistant should be equally accurate in her clerical work; that is, in making appointments and in keeping the records. It is very annoying to expect a certain patient for a certain hour and then find that another patient has by mistake been booked for the same hour. It is still more important to

keep the patients' ledger correct. There are times when a doctor must testify in court and when he has to refer to his records. The outcome of the case may hinge upon the accuracy of the entries. A patient once asked me how long it was since I cleaned her teeth. I looked up her record and was both astonished and amused at what I saw. I replied, "According to my records I find that I cleaned your teeth exactly 97 years before Columbus discovered America." You see, in putting down the year, it was put down as 1395 instead of 1935. In fairness to my assistant let me hasten to add that she did not make the entry; I did it myself.

There is still another ideal worth striving for, "*friendliness*." Learn to like people. Remember that no matter how highly a patient may esteem the dentist, few people relish coming to a dentist's office. Some have an actual dread of a dental bur, and often enter the reception room with nerves on edge. Meet them with a friendly smile and with a pleasant word. If time permits, have a little chat with the patient. It will calm her nerves and make her forgetful of her troubles. However, let me admonish you not to allow the conversation to descend to the level of mere gossip, for a wagging tongue is an abomination unto the Lord. Another ideal which we must not forget is "*loyalty*." Are you sincerely loyal to the doctor for whom you work? If you cannot answer that in the affirmative, you had better look for another position. Elbert Hubbard once wrote a short article on loyalty and he put it so nicely that I can do no better than to quote him. He says:—"If you work for a man, in heaven's name work for him. If he pays wages that supply you your bread and butter, work for him, speak well of him, think well of him, stand by him, and stand by the institution he represents. I think if I worked for a man, I would work for him. I would not work for him a part of his time, but all of his time. I would give an undivided service or none. If put to a pinch, an ounce of loyalty is worth a pound of cleverness."

Closely allied to loyalty is "honesty." A girl may be very winsome; her technical ability may be of the highest, but if she lacks that great virtue of honesty, all else is of little avail. If she is honest with herself, she cannot fail to be honest with others. Shakespeare puts it in these words:—"To thine own self be true; and it follows as the night the day, thou canst not then be false to any man."

I once had an assistant who was eager to learn and willing to work. When she had been with me a few months I decided to take a short vacation. Before leaving, I paid her in advance. I told her that my bank account was low, and that if she made any collections she should deposit the money at once and send me a duplicate deposit slip, so I would know how much I could draw. I had been gone only a few days when I changed my plans and decided to go to Chicago. Having had no word from my assistant, I went by way of Minneapolis to see how things were going. She then informed me that she had collected \$35.00 but that she had borrowed the money. She had thus broken a most important trust and had proved herself dishonest, for even borrowing under such conditions cannot be called honesty. A doctor friend of mine in Chicago once had an assistant who had the face and form of a Hollywood star. She was a winsome girl, who made friends easily with the patients. She was also an excellent technician. This girl began to show certain little weaknesses, which later developed into real dishonesty. If the doctor left town to give a clinic she would take several hours for lunch. When he took a vacation, she would use the doctor's time for shopping. Then she began to buy soaps and other office supplies in larger quantities than the doctor had specified, would appropriate some for her own use, and would charge all to the doctor. This went on until he became suspicious of her and began to check up. He soon discovered that his assistant had for a long time been purchasing little articles for herself, which she charged to him. One day a bond

disappeared from his safe and since he and she were the only ones who knew the combination to the safe, he could suspect no one but her. That ended her career as a dental hygienist. He told me later that she was "as crooked as a dog's hind leg." Can a girl afford such a reputation? Let me speak of another assistant of the very opposite type. If her doctor goes off on a fishing trip, she doesn't even take time off for lunch, although she knows that she is entitled to an hour at noon. She remains in the office for fear her doctor might lose a patient. While he is gone, she works like a beaver dusting and tidying the office to make a more favorable impression upon the patients. This girl does not feel that she is making a slave of herself; she really takes a delight in serving her doctor to the best of her ability.

I might go on naming many more ideals which a young woman might follow with profit, but time does not permit. Let me add this, however, that the more one works for others, the more one's personality will grow, for the development of personality depends on learning to do an increasing number of things with and for other people. As one's personality expands, one's happiness will also expand. Emerson says: "Happiness is a perfume you cannot pour on others without getting a few drops on yourself." Let me conclude by quoting Henry C. Link, Director of the Psychological Service Center, New York City. He has written much on happiness and personality and he concludes a recent article as follows:—"If we were to make the conscious and frequent effort of treating others with consideration, the effects on us and on society as a whole would be amazing. Not only our personalities but the personality of the nation would rise to a much higher level, and with it, happiness. Here is the homely road, the human road, probably the only road by which we shall achieve that abundant life which all desire."

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Minneapolis, Minn.

VALUE OF ORGANIZATION AND AFFILIATION

By GRACE B. RENSHAW, Cincinnati, Ohio

Read before the Tenth District Conference, Cincinnati, Ohio, Oct. 24th, 1937.

That there is a value in organization and affiliation is proven conclusively to all of us here in this conference today. The real value of this meeting depends upon each individual; it can be little or much; it can mean a great deal to you, and you in turn can make it of value to the members who were unable to attend this meeting. I am confident that each one of us senses within herself a feeling of pride and satisfaction, because of her membership in this group. I should like to pay tribute to our Founder, Juliette A. Southard, whose ideals and vision made it possible for us to organize; Juliette Southard paved the way, but there are many other pioneers, who also saw the vision and who also deserve our commendation and honor; in fact, in each one of our local groups, there are one or two persons, who after glimpsing the vision, opened the windows in order that we all might have the opportunity to see. While we all enjoy a beautiful sunset or scenic view, we enjoy it twice as much, if we have the privilege of seeing it with some one else. What would have been the result if Mrs. Southard had kept her vision to herself?

In unity there is strength. In our particular line of work, we, who belong to this organization, have the great desire not only to help ourselves, but to help the profession of which we are a necessary part. Just one or two in a locality working by themselves could make very little progress, but united in an organization, we have been able to help each other, and I believe that we have been able to prove our efficiency in our own professional offices, thereby rendering a public service. All organizations have an educational value, but the purpose of the organization determines the value. Organization has its place in the economic and educational system of the country. As I look back to the first annual convention of the A.D.A.A., in 1925, I see the great pro-

gress made by the dental assistants organizations; it is only by looking back that we can see how far we have really traveled. While all dental assistants do not belong to our group, I am firmly of the belief that the beginning of our organization, was the beginning of a new worth while job for women, a job that has commanded the respect of the dental profession. The organization has made it a job to be respected; has brought it out of maid service into professional assistance. Perhaps individually we could have achieved it in time, but I doubt it; our community of purpose gave us strength and brought us to the attention of the profession and the public whom they serve. As yet, we can get no special college training, so we have made our local societies into study clubs. Leaving out all of the professional side, it would be impossible to estimate the value received by each individual on account of the general knowledge gained. How many of you went into dental assisting just to have a job? perhaps just to tide you over until something else came along? How much more has it meant to you since you allied yourself with a group having the same interests? How much more interesting is your every day service? Bruce Barton once said "Most jobs can become real jobs; it all depends upon you and your vision." The personal benefit you have derived from your organization has also benefited your doctor, and in turn, you both have brought better dentistry to the doctor's patients; thus, you are helping to establish a better dental health service throughout the world. Assistants doing their work in a capable, efficient manner are important spokes in the wheel, and just remember it is the spokes which strengthen the wheel.

Mrs. Helen Fitting, Past President, American Dental Assistants Association, told us this summer in Atlantic City, that the new and changing times demand a definite purpose in our organization work;

we must maintain the interest of our members; we must put them to work in the conduct of our Societies and we must choose capable officers. To my mind the most important factor in successful organization work is the program. Most of us are too busy to give our evenings, unless we are to derive education or pleasure from the hours spent. Since ours is an educational group, let us have worth while programs, always including something pertaining to the professional part of our work. One of our southern members told us at the convention that "A meeting falls short if you go away from it without learning something" and I agree with that speaker. From our contacts local and national, we obtain inspiration and knowledge; these together with the cooperation of our associates, are bound to bring successful service. We can of course have organization without affiliation, but there is more strength in numbers; our local society may be strong, but it becomes strengthened when we have allied ourselves with the National organization. I wish that every assistant could attend a National Convention and because some of us feel that way, we have called this conference meeting which is a convention on a small scale; we hope that you will be so impressed with the purpose of this meeting and will so enjoy the contacts with women from other parts of our state and adjoining states, that you too will become nationally minded. I am sure that every one returns from a convention such as our A.D.A.A. greatly thrilled, ready to take up again the every day burdens, encouraged because of the contacts made, with new friendships formed. There also is the factor of travel, new scenery, new customs, new worlds opened up to us, the greatest education in the world.

If you have not used to the fullest extent your opportunities in your local organizations, I trust that you will do so from now on; if you are a member in name only, you are losing a great opportunity; you will never get anything out of it unless you put something into it. Our local societies do want numbers but not just numbers, rather they need work-

ing members. Those of us who are privileged to belong should endeavor to persuade others to join with us. The larger our membership becomes, the greater will be our influence for the advancement of our vocation. Use your influence to organize other societies; you are introducing something worth while which will contribute to the development of young women, and being women, we should always do our utmost to bring success to women. Your organization work should give you the power to see yourself as others see you; in the light of the observation and study of other offices and assistants, what have you found out about yourself? Perhaps before you joined the organization, you were perfectly satisfied with the only way you knew to do a certain thing; now however, you have seen some one else do it and it seems to be a better way, so you have adopted the better way. After all, our doctors have for years been attending clinics and meetings so that they may learn the best ways to do their professional work. You may have a good idea, help some one by passing it along. We should not live unto ourselves, we are here to help others. In our organization study, we do pass our knowledge along to the other fellow. At the convention, Eleanor Marcou of Detroit said, "It is not how much knowledge you have, but what you do with it that counts."

Dr. James J. Wallace of Loyola University in addressing the American College of Dentists this past summer said, "The ever-growing esteem in which the dental profession is held today by the better element of our nation is, in my opinion, directly related to the constant raising of the ideals that modern dentists have set before them." Likewise, if we want to raise the standards of our organization, we must have ever before us our ideal as created by the pioneers in this movement. No, we can never attain that ideal, but once we are possessed by it, it will draw us on and we will continuously be striving toward that goal. With sincere purpose and conscientious effort, we may attain a profession, thereby becoming a real factor in the great profession of dentistry

with which we are allied, and we may have a part in the great public health ser-

vice, which dentistry in its highest standards is endeavoring to give.

1004 Neave Bldg.

"CAN DECAY OF THE TEETH BE PREVENTED?"

By WALTER T. McFALL, D.D.S

Yes, decay of the teeth not only can be prevented, but it is being done daily. There is possibly more misinformation about the decay of teeth and the cause and cure of so-called pyorrhea, than there is about any one other single subject, except it be—religion. How true Josh Billings has written, "It ain't so much what folks don't know as 'tis they know so much what ain't so." There is nothing permanent except change. The American Public is often placed in a quandary because of the many theories, disagreements, advertisements, and lack of definitely proven useful knowledge on this subject, from those who are supposed to know, or from those to whom a person may go for help, that all too often the public is forced to doubt the efficacy of dentistry and the absolute importance of availing itself of what can be and is being done, to prevent and control this greatest disease of the human race, dental decay.

There is no magical, mysterious short cut to glorious good health. No great university can teach you, by one of its extension courses, how to prevent decay of the teeth. The greatest philosopher of your day and mine cannot philosophize away the toothache. No medicine or proprietary preparation sold in a jar, tube, box, can, or bottle, will prevent your teeth from being attacked by the ravages of tooth decay. No single factor will do the job to everyone's satisfaction, and no individual or organization can protect you against the scourge of decaying teeth; however, the picture is far from hopeless and helpless, the remedy is fairly simple, it mainly concerns the most important person in your life—the method of preventing decay of the teeth rests almost entirely with you—and your dentist. Let

us be fair, let us be honest, let us be reasonable. What are teeth, when are they formed, why are teeth different from any other part of our body? From our hygiene lessons in public school we were taught that teeth are hard, bony like projections growing in the jaws, and used for biting and chewing so that we can swallow the food we eat more comfortably. Teeth are vital, living, important parts of our body. True, teeth are the hardest substances found in our body, for the enamel covering of the portion of the teeth which shows above the gum, is the hardest known structure in our body, much harder and denser than bone. Teeth are not only accessory organs of speech, but are very necessary to the maintenance of buoyant health. We must have well cared for, comfortable teeth, if the process of digestion takes place normally. Teeth give form to the face and influence the features by which individuals are appraised and identified. It is from the appearance of mouth and chin that disposition and character are most often judged. Teeth are, in many instances, one of the main indices as to what is actually taking place in the body. The diseases affecting the teeth always have a close relationship to the health of the whole body. Many of the diseases we are heir to, first manifest themselves to the well trained physician or dentist through the condition of the mouth and teeth. When decay of the teeth is allowed to run rampant, the most hurtful and poisonous of toxins are generated and disseminated throughout the body, attacking the weakest parts and the most vital organs.

The twenty baby or first teeth, are formed four to six months before the birth of the child. What the mother consumes

in her prenatal diet, what happens to the mother from a health standpoint before the baby arrives, has everything to do with what kind of teeth the baby will have. Mother and mother alone is responsible for the teeth of her baby. These twenty baby teeth are supposed to serve the person possessing them, through life's most critical and trying period—infancy, babyhood and childhood to adolescence. This is the time of life when the nervous and digestive systems do most of their growing; when contagious and infectious diseases are accosted; when food or eating habits are most firmly fixed. Every child deserves the right to be well-born, to be given a chance to grow in wisdom and stature, in favor with himself and his fellow-man; are you, the mother, giving your child his just dues concerning his teeth and health? These twenty baby teeth serve the child until he is a young man or young woman. The first permanent teeth to erupt are also partially formed before birth, and because so little attention is given this important matter, more defects are found in the first permanent teeth to erupt, than in nearly all the other permanent teeth put together. Guard well these first permanent teeth which erupt behind the last baby molar teeth before any of the baby teeth are lost. Teeth are different from other organs of the body, because they are the only structures in our body where there is no natural provision for repair, when damage or infection once gains admission. If an arm or leg is broken, whether one goes to a physician or not, that arm or leg will heal itself, true it may not heal straight, but it will repair itself. If a nerve or blood vessel is cut or damaged, except it be one of the vulnerable nerves or blood vessels, repair and regeneration will surely occur; but not so with a tooth, for once it is fractured or cracked, or a cavity appears in any of its five surfaces, and every tooth has five surfaces, one hundred and sixty surfaces in a full set of teeth, then that tooth progressively gets worse and finally toothache, an abscess formation, and death to the tooth results, causing a change in the shape of the whole mouth

and face, affecting seriously the sinuses, the air passages, digestion, and acting as a breeding point for the most virulent of poisons found in the body.

A moment ago I told you no one thing would prevent the teeth from decaying—this is right. Diet alone will not prevent teeth from decaying. Brushing the teeth and gums with any and every dentifrice, mouthwash or germicide on the market will not, by itself, prevent decay of the teeth. Going to the dentist from early childhood to old age and senility, will not protect you against decaying teeth. Ah, I can hear you groan and say, "Well, what's the use?" But there is a need, the picture is not all black and filled with a fatalistic futility, far from it my friends, for the one you should count on the most, is the one who can help you overcome this disease and the encumbering train of evil which always follows in its wake. There must be a cooperative effort on your part, the part of the dentist, and the knowledge which is ours to use, enjoy and profit by, here and now. No one thing can or will prevent decay of the teeth, because we do not know in every instance what causes teeth to decay; but we do know that by a strict program of all three of these all important avenues to success: (1) proper diet and nutrition; (2) intelligent home care and hygiene of the teeth and mouth, proper exercise and stimulation of the gums and teeth; (3) regular and systematic visits to the dentist early in life and at intervals, where the dentist may have opportunity to aid you in keeping your teeth in good repair, through the all important preventive and health service he and he alone is capable of giving your mouth and teeth; this trio can and will continue to prevent decay of the teeth.

Strong, healthy, and useful teeth are the result of:— 1. *Good nutrition*—with particular stress on the attention to the health of, and proper selection of foods for, the expectant and nursing mother; the pre-school and school child. Sane eating habits, proper, thorough mastication or chewing on both sides of the mouth.

(continued in next issue)

TROPHIES OF THE AMERICAN DENTAL ASSISTANTS ASSN.

Increase in Membership

For the Annual Convention held in 1931 at Memphis, Tenn., "Oral Hygiene" presented the American Dental Assistants Association with a silver cup, to be awarded by the Board of Trustees for such meritorious achievement as they might select. The Board, after careful consideration and deliberation, decided to award this trophy to the society who would show the greatest increase in membership, during the time elapsing between conventions. It was thought that this would not only benefit the A. D. A. A., but the affiliated societies as well, and aid to spread our aims and ideals among the women who were associated in the dental offices of the country. To date, the trophy has been awarded as follows:—

Pittsburgh D. A. Assn.....	1931
San Francisco District D. A. Assn.....	1932
Alameda Co. D. A. Assn. (Calif.).....	1933
Detroit D. A. Assn.....	1934
Los Angeles D. A. Assn.....	1935
Kansas City D. A. Assn.....	1936
Santa Monica D. A. Assn. (Calif.).....	1937

This trophy is awarded each year, to be kept for one year, but a society winning it for three years in succession, will retain it permanently.

CO-OPERATION TROPHY

For the Annual Convention held at St. Paul, Minn., in 1934, Dr. G. Layton Grier, President of the L. D. Caulk Co., gave a beautiful silver cup to the A. D. A. A. The Board of Trustees decided that this should be awarded to the society who would co-operate to the fullest extent, with the parent society during the year between conventions; with the Journal; and during conventions. Some of the requirements to win this cup are:—

1—All correspondence must be on regular size letter heads, and must carry the name and address of the sender.

2—All checks must be made payable to the A. D. A. Assn., and an exchange fee of 10 cents must accompany same.

3—All membership lists sent to the General Secretary, must be in alphabetical order, giving name FIRST, surname or initials, Mrs. if married, name of employer, his address and suite number (if any), and home address of member. **LISTS MUST BE ON FULL SIZE SHEETS OF PAPER**, no matter how small the number of members.

4—All correspondence must be answered **PROMPTLY**, membership cards must also be returned **PROMPTLY**, filled out as indicated. All newly elected officers must be reported **PROMPTLY**. (all of these to the General Secretary) A copy of all annual meeting programs, should be sent to her.

5—The questionnaire sent to the societies by the General Secretary for the official program of the A. D. A. A., must be answered in full and returned **PROMPTLY**.

6—Material for the Journal's various departments, must be sent to the editors of same, at such time as requested for **EACH ISSUE**. We have some societies who never send in anything. Securing "outside" subscriptions is also considered in this requirement.

7—Societies are expected to co-operate to their fullest extent, with all other National officers when necessary, besides the General Secretary; committee chairmen: trustees of their district: Convention Program Chairman, etc., etc.

The cup is inscribed "A. D. A. Assn., Co-operation Trophy, presented by Dr. G. Layton Grier, 1934", the Tennessee State D. A. Assn., won it for three consecutive years, 1934—1935—1936—, and retained it. At the meeting held at Atlantic City, N. J., in 1937, the cup was replaced by another, the gift of Dr. Oren A. Oliver, of Nashville, Tenn., and the Cincinnati D. A. Assn., was the winner. Who will be the society winning it at St. Louis?

J. A. S.

IN MEMORIAM

Our faithful friend and loyal member, Rachel Ratner, 4675 Decarie Blvd., Montreal, Canada, was called to her Eternal Rest on the evening of February 2nd, 1938, after a lingering illness. She leaves her mother, five sisters, and two brothers, and to them and the members of their families, we extend our heartfelt sympathy. We mourn with them. . . . Rachel was an Associate Member of the A.D.A.A., and notwithstanding all her suffering, sent her 1938 dues several weeks before her passing, as she did not want to miss any of our Journal's issues, or be in arrears for dues. Such loyalty makes one feel very humble. She was intensely devoted to her calling, and some 12 years ago, was the organizer of the Montreal Dental Assistants Association, in which she had been active until her illness made it impossible. Rachel attended the annual meetings of our A.D.A. Assn., faithfully, until illness overcame her, and many of our older members will remember her I am sure. It was at our early meetings, that she was inspired to organize the Montreal group. Representatives from a number of organizations, civic, literary, and professional attended her burial, and paid her tribute, which she so richly deserved.

"We cannot say, and we will not say, that she is dead. She is just away!

With a cheery smile and a wave of the hand, she has wandered into an unknown land,

And left us dreaming how very fair it needs must be, since she lingers there,
And you—oh you, who the wildest yearn for the old time step, and the glad return,

Think of her faring on, as dear in the love of There, as the love of Here.

Think of her still as the same; I say she is not dead, she is just away."

(James Whitcomb Riley)

I know all our members say with me that "the world is a better place, because she passed this way."

JULIETTE A. SOUTHARD.

Henry Ford says, "The only real security that a man can have in this world is a reserve of knowledge, experience and ability".

"There are ten weaknesses against which most of us must guard ourselves. One of these is the habit of trying to reap before we have sown, and the other nine are all wrapped up in the one practice of creating alibis to cover every mistake made".

SOME THINGS A DENTAL ASSISTANT SHOULD KNOW

By MRS. JANET POPE COLE

Given before the Miami Dist. D. N. Assn., Nov. 5th, 1937.

Looking for material for my subject tonight, I questioned several dentists as to what they considered the most important quality in a Dental Assistant, and I was indeed surprised to hear their different opinions. I noticed that most of them gave two or three main qualifications; but no one failed to mention the one of PERSONALITY,—yes, Personality. Indeed, Personality is a very necessary quality in a Dental Assistant, although all personalities differ greatly, and what one dentist or patient will consider as personality, another one may not consider as such, making this qualification a very relative one. The average person considers Personality, as that charm which attracts and agrees with his temperament, and which makes that particular individual different from any ordinary person, he or she may come in contact with. Now, let us see what the Dictionary gives as the meaning of Personality: 1. "That which constitutes a person." 2. "Anything said of a person." 3. "The sum of one's qualities of body, mind, and character." 4. "That which makes one human being different from another, individuality." 5. "An individual with some noteworthy quality or qualities." 6. "An offensive remark made about a person, his character, or condition." This latter we will disregard, as it does not apply to my theme.

I will give you the different qualifications the different Dentists mentioned.

Drs. A & B—Personality, alone.

Dr. C—Personality, accuracy in appointments, and work being done.

Dr. D—Dependability, initiative, intelligence, foresight, and personality.

Dr. E—Personality, initiative, and appearance.

Dr. F—Ability to remember names and dates, also work already done.

Dr. G—Personality and ability to greet patients, also neatness.

As you see, from a psychological stand-

point, most of the qualities that were given to me by the dentists, are the ones by which the Doctor would save a lot of time, and most of them are of a "dependability" nature. The reason why Personality is the quality, mostly demanded, is due to the fact that the Dental Assistant plays a very important part in meeting the patients, hearing all their troubles and misfortunes, preparing them mentally for the dental operations, and then on the way out, collecting the fee, and going it in such a way that the patient will not be offended. The Doctors who mentioned "Personality" alone, I feel sure meant that series of qualifications which will involve intelligence, pleasantness, good approach, tactfulness, a sense of humor, and some more adjectives, which we are expected to have as dental assistants.

Due to the fact that so many qualities are required for a Dental Assistant, brings up the point that a dental office should have more than one assistant if possible; that is, one who will take care of greeting the patients, appointments, telephone, books, collections, correspondence, and the general supervision of the office, and the other who will assist the Doctor at the chair, sterilize the instruments, and see to errands and odds and ends required, to maintain a smooth running office, and more than anything else, see that the Doctor's pet instruments are always in the right place in the cabinet, where he can find them at all times. Each one of these assistants could possess the qualities necessary for their individual work, making the personnel of the office more complete and efficient; otherwise it would be almost impossible to have one Assistant with all the qualities mentioned and the *strength*, to render efficiency and satisfaction, without jeopardizing the complete functioning of the dental office, of she would work so hard that she would run her health down,

and thus not be able to give the best that is in her at all times. The matter of a second assistant depends entirely on the volume of business a dentist has, or whether he considers such a personnel necessary in his office.

It is up to the assistants to take an inventory of themselves and see, or find out, what improvement can be made in any of the qualities necessary in a dental assistant's position, not only for the efficiency in the running of the office, but to improve themselves, and that is one of our greatest aims in life. Perhaps my paper should have been of a different nature, more technical as to "What a Dental Assistant Should Know", but as I have studied and thought over the greatest quality or qualities an assistant should possess, and have listened to many people telling their experiences in dental offices; also as I list-

ened to the several dentists' story to me about their idea of a "perfect" assistant, I thought a review of our innermost selves, and whether we were doing all we could to uplift our "Profession", in accordance with those ideas of "my dentist's" as to the qualities an assistant should possess, to help them most; my thoughts turned to "Personality" as the greatest possession of a faithful, efficient dental assistant. I feel that our work is one of great value and help to people of all ages and sorts, and we must be able to show them as well as the dentists, that we are a group of women possessing qualities to go out into the professional world, being thought of in the highest terms of praise, and trying to do our part to make this a better world in which to live.

814 Congress Bldg.

A FEW SUGGESTIONS FOR OUR JOURNAL THE DENTAL ASSISTANT

CONTRIBUTIONS:—All articles, papers, etc., written by members or others, can be sent to the Contributing Editor in, or nearest your District, or directly to the Editor in Chief, Juliette A. Southard. Be sure that the name of the author is given in full, with titles if any, also their address in full. We prefer ORIGINAL contributions that have not appeared in any other publication. Please do not send anything for publication incorporated in the body of a letter, but type it on separate sheets, and use plain paper preferably. All material must be typewritten, double space, on one side of the sheet, and send the original not the carbon. Pertinent news items, data, poems, quotations, etc., will be accepted but must carry the name of the author, the name and date of publication from which taken. If papers have appeared elsewhere, the name of publication and date must be given in full.

Society reporters and publicity chairmen are required to send material for "The Calendar of Meetings," covering two months of issue, for each issue. Material for the "This and That" department is also requested, and both these contributions must be sent to the Editors of these departments, at the time requested at the head of their columns. See your journals each issue. No anonymous contributions will be considered. If you wish an article illustrated, the cost of cut or plate will be charged to the society sending it in. The trustees are expected to see that the societies in their district, furnish for publication, such papers, articles, etc., as appear on their programs, and which carry an educational or inspirational value.

The Journal goes to each member with her active membership, or associate membership, to the A.D.A.A., but we do require "outside subscriptions," and each member should make every effort to secure at least one outside subscription at \$1.00, for her society, so that it can compete for the beautiful trophy awarded each year, for the greatest number of outside subscriptions secured between meetings. Foreign subscriptions are \$1.50, also in Canada.

Please heed the above requests, they will help you as well as the Journal Staff. This is not written simply as a space filler. "If we are still to stand, we cannot stand still."

JULIETTE A. SOUTHARD.

"TALKING IT OVER"

This department is under the supervision of EDNA M. JUSTICE, 631 Jenkins Arcade, Pittsburgh, Pa.

You will never see driftwood floating up stream. Most of us shirk all the difficulties, all the opposition we can. The wiser among us know that in many respects these are things to be sought rather than shirked. The Goddess Hera hated a certain hero, she persecuted him, and set him to do what seemed impossible tasks. He bore it all valiantly, became great and famous through overcoming the perils she thought would crush him. His very name "Hercules" means: "renowned through Hera." Obstacles call for the exercise of full energy. They develop us. If a steamship goes against a hard wind it's fires burn more fiercely. If birds fly against the wind they are said to buffet their way along more swiftly. Few of us realize the big things we can do until we try. It is better to try and fail than not to have made the attempt. From the attempt comes growth.

Before the American Dental Assistants Association was organized there were many obstacles and problems to overcome, but our beloved Founder and charter members, with their sheer determination, exercised full energy and organized a group having the fundamental ideals of Education, Efficiency, Loyalty and Service. In organization work, like other endeavors of life, there are often times when the load is heavy and the clouds hang low. There are driftwood members and hindrances like the Goddess Hera. We all mean well; but when with all our struggling we seem to get nowhere, our faith and perseverance are sorely tried. In such moments we should fasten our thoughts upon the fact that persistent effort is the price of success. We need not only inspiration, but encouragement. As George Eliot says "contented speckled hens industriously scratching for the rarely found corn, may sometimes do more for a sick heart than a drove of nightingales." Encourage your officers. National, State, and Local. Help them in their earnest efforts for your society. Don't you always feel better after telling a friend "You're doing fine. I'm proud of you"? It certainly stimulates his enthusiasm and he wants to keep on trying.

Over the desk of Irving T. Bush in New York hangs this motto: "Consider the postage stamp my son, its usefulness consists in its ability to stick till it gets there."

The year is still new, so let us all endeavor to carry through and
Say "I will," and then stick to it
That's the only way to do it
Don't build up awhile and then
Tear the whole thing down again,
Fix the goal you wish to gain,
Then go at it with heart and brain,
And, though clouds shut out the blue,
Do not dim your purpose true
With your sighing.
Stand erect, and like a man
Know "They can who think they can."
Keep a trying.

SARAH HOOD GALLIEN, *Second Vice-Pres.*, 231 Park Avenue, East Orange, N. J.



"QUESTION BOX"

By ETHEL WHITENTON, 906 Exchange Bldg., Memphis, Tenn.



- Q. What should be done with old X-Rays after the doctor has finished with them?
- A. The doctor is never finished with X-Ray pictures. They should not be discarded, but should be carefully filed for future use, to see if there is a change in a condition, and in such a way that they can be produced immediately upon request.
- Q. What is a good method of painting wax patterns to free them of oils?
- A. Make a thin mix of investment and paint the pattern well; rinse off this investment with clear water, then the pattern will take the investment.
- Q. What will remove compound from trays?
- A. In former issues of this magazine will be found several methods. Another, according to Sue Miller of Minneapolis, is the use of Chloroform. This will also remove wax, chewing gum and tar from rubber mats on chairs, and clean the inside of the sterilizer.
- Q. As the slate pencils are so easily broken and hard to keep on hand for the purpose, please suggest an instrument to use in the laboratory as a "Gold Teaser".
- A. According to Dr. H. F. Stevens, Aberdeen, S. Dak., the "breaking of a 150 watt electric light bulb to get the wire, and inserting same into a broach holder will make an excellent teaser for use while soldering gold".
- Q. How can one remove grease and oil from materials?
- A. Lay material over blotting paper and

- sponge with gasoline, benzine or carbon tetrachloride. To prevent the grease from spreading on silks, circle with French chalk or fuller's earth. Wax may be removed the same way, after scraping off as much as possible.
- Q. How can mildew be removed?
- A. It is impossible to remove mildew if the fabric is damaged, otherwise wash in cold water and bleach with potassium permanganate.

Directions For Preparing Stain Removers:

1. Javelle Water: Dissolve $\frac{1}{2}$ lb. chloride of lime in 2 qts. of cold water. Dissolve 1 lb. of washing soda in 1 qt. boiling water, using earthenware dish. Pour the clean liquid from the chloride of lime into a bottle and mix with the solution of washing soda. Cork and keep in a dark place.
 2. Oxalic Acid: (Poison) Dissolve 1 ounce of oxalic acid crystals in $\frac{3}{4}$ cup warm water.
 3. Potassium Permanganate; Dissolve 1 teaspoon of potassium permanganate crystals in 1 pint of water.
 4. Hydrogen Peroxide; add a few drops of ammonia just before using to make its action quicker.
- Q. Is it permissible to reclaim colloidal materials for future use?
- A. There is no reason why materials cannot be reused, as they certainly are sterilized when boiled, and they seem to retain their other properties. Pack the syringe with the used pieces and boil for 10 minutes. Allow to become thoroughly cool and remove from syringe. Place in a closed glass jar in water until needed.

The Dental Assistant

A Journal for Dental Assistants Devoted to Their Interests and Education

Monthly publication of the A.D.A.A. Journal for Dental Assistants Devoted to their Education and Interests and to the Efficient Conduct of Dental Offices. Publication of all statements, opinions, or data, is not to be considered as an endorsement of same by magazine or its publishers.

MARCH-APRIL, 1938

EDITORIAL DEPARTMENT

WHAT DO YOU READ?

I wonder if like me, you enjoy reading the various booklets, pamphlets, brochures, etc., that come to your desk for the Doctor? Culling therefrom such words of wisdom as enrich your mind, and give you food for thought. It is surprising how much one can absorb in the few moments one has, while munching their lunchtime sandwich; try it and see. The other day I ran across the following, and I think you will like it also. It appeared in a brochure published by the Dade County Public Schools of Florida, and contains much fine inspiration for us to hew to our established principles, and not allow any "side issues" to divert us from making our aims and ideals come true.

"The problems of life are always new to each individual and generation, but their solution is arrived at by the exercise of qualities as old as time. There is a niche in the hall of fame awaiting the person who can take plain horse sense and make it palatable and popular. Tell the average run of folks to eat less, walk five miles a day, and breathe more deeply, and most of them will yawn in your face. Tell them that some foreign savant has just discovered a magic cure-all, and they will start running in circles. Inform most human beings that they will be happier here, and here-after by following the Golden Rule and the Ten Commandments, and they will be completely bored. Mention a new cult that holds out rainbows of promise, and they will crowd the aisles to hear about it. Try to convince your neighbor that honesty, energy, and the application of common sense, will open up new and splendid vistas into his future, and he will more than likely pity your gullibility. Suggest that you have a hot tip on the races, or on the stock market, and he is down the street hocking his shirt to play the game of easy money."

Some folks, in the long ago, thought that the organizing of the American Dental

Assistants Association was a waste of time and effort, but those who had this plan of providing greater education for the dental assistants of this land, did not think so and persevered, overcoming many obstacles that at the time, seemed unsurmountable and impossible to conquer. That this organization was not a "wild idea" is proven to-day, and will continue to prove itself, if the assistants of the future will follow in the footsteps of those of the past, never forgetting that our motto is EDUCATION, EFFICIENCY, LOYALTY, SERVICE. Let us keep our feet on the ground, and when our history is written, it shall be to our credit, and that of the profession which we serve.

J. A. S.

"The person who is sincere, is most likely to stand high in the estimation of other folks".

"No one is so wealthy, so educated, or so self sufficient, that he can do without a friend".

"Foresight is the comprehending of future outcome. It is involved in the working out of objectives, and is the guide of endeavor".

PLEASE

Mabel Burr, our new Subscription Manager, is trying very hard to compile correct mailing lists, so that ALL our members will receive their journal, and that there will be fewer returns by the post office, because of incorrect names, addresses, etc., etc. Please check the following and comply with the requests made.

Is your name spelled correctly, with correct initials, etc?

Do you live on a STREET or AVENUE or ROAD?

Is the house address correct? (number given)

Do you want your journal to go to your HOME address instead of your office?
All journals go to your office unless you specify otherwise.

If you contemplate moving, changing positions) please give your new location at least 15 days before you make the change. It takes two months to change your address on our mailing lists.

If you fail to receive your Journal, send this information to Mrs. Burr, giving your present location CORRECTLY. Do this by the 25th of the first month of issue.

If you are in a business building, please give the number of the office suite. Be sure that the city you live in is spelled correctly, also the state, as there are many duplications of names of cities.

PLEASE read the above and help us to help you. This is not written just as a space filler. THANKS.

J. A. S.

SECRETARY'S CORNER

LUCILE S. HODGE, *Gen. Sec'y*, 401 Medical Arts Bldg., Knoxville, Tenn.

HONOR ROLL

Cincinnati Dental Assistants Association
Tennessee State Dental Assistants Association
Alameda County Dental Assistants Association

ATTENTION SECRETARIES: Again I must remind you, when remitting dues, to send six copies of the membership list along with check made payable to the **AMERICAN DENTAL ASSISTANTS ASSOCIATION**.

DATA FOR 1938 CONVENTION: In the next few days you will receive a Questionnaire to be filled in with Convention Data. If you cannot arrange to return it on the date specified, please notify this office.

NEW SOCIETIES: To the following new societies and their officers we say "Welcome" to the A. D. A. A.:—

SEATTLE DISTRICT D. A. ASSN..

President, Helen H. Seabury, 614 Stimson Bldg., Vice-President, Thelma R. Hunt; Secretary, Lorene Whaley, 719 Stimson Bldg.; Treasurer, Selma Asmervig; Registrar, Sylvia Moore; Seattle, Wash.

SAN JOAQUIN DISTRICT D. A. ASSN. (Calif.)

President, Sue Owen, 403 Medico Dental Bldg., Vice-President, Henrietta Turner; Secretary, Mrs. Mae McKindsey, 1105 Medico Dental Bldg.; Treasurer, Helen Hewlett; Stockton, California.

MADISON COUNTY D. A. SOC. (Alton, Illinois)

President, Edna Jackson, 205 West Third St., Vice-President, Darlene Wuthenow; Secretary-Treasurer, Dorothy Denzer, Alton Banking & Trust Co. Bldg., Rooms 105-06; Librarian, Betty Sims; Alton, Ill.

RHODE ISLAND D. A. SOC.

President, Ann Ford, 1107 Union Trust Bldg., Providence, R. I.; Secretary-Treasurer, Norma Forant, 23 West Avenue, Pawtucket, R. I.

SALT LAKE D. A. SOC.

President, Marjorie Teudt, Ezra Thompson Bldg., Vice-President, Leona Thompson; Secretary, Anne Rabiger, First Natl. Bank Bldg.; Treasurer, Margaret Scott; Salt Lake, Utah.

The following have elected new officers:

ALAMEDA COUNTY D. A. ASSN. (Calif.)

President, Irma Carr, 1675 E. 14th St., San Leandro; Vice-President, Fay McIntyre; Treasurer, Maude Morris; Secretary, Dorothy Lickiss, 1004 Franklin Bldg., Oakland; Assistant Secretary, Arline Langhart; Parliamentarian, Barbara Bonnemort; Board of Directors, Lois Martin, Frankie Carroll, Florence Knauber, Verna Doan, and Christine Royer.

SACRAMENTO DISTRICT D. A. ASSN. (Calif.)

President, Gwen Sidener Degelman, Medico-Dental Bldg.; President Elect, Adaline B. Warner; Vice-President, Manetta Dalzell; Secretary, Edna French, Medico-Dental Bldg.; Treasurer, Margaret Lee; Sacramento.

TRI-COUNTY D. A. ASSN. (Riverside, Calif.)

President, Ethyl Smith, 3820 Orange St.; Vice-President, Ruth Paul; Secretary, Ruth Denhart, 3819 Seventh St.; Treasurer, Nellie Ballard; Riverside.

FAIRFIELD COUNTY D. A. ASSN. (Conn.)

President, Mrs. Esther A. Crosby, 94 Washington St., South Norwalk; Vice-President, Grace E. Boom; Secretary, Selma Dahlgren, 32 Surburban Ave.; Stamford; Treasurer, Jennie Bridge.

DENTAL ASSISTANTS SOCIETY, DISTRICT OF COLUMBIA:

President, Margaret W. Hummer, Farragut Medical Bldg.; Vice-President, Katherine Daly; Secretary, Eleanor Stone, 1835 Eye St., N.W.; Treasurer, Katherine Reardon; Washington, D. C.

FIFTH DISTRICT SOC. OF D. N. AND ASSISTANTS (Atlanta, Ga.)

President, Amelia Robinson, Medical Arts Bldg.; Vice-President, Myrtle Ingraham; Secretary, Sarah Preston, 427½ Moreland Ave., N.E.; Treasurer, Aileen Seymour.

NEW ORLEANS D. A. ASSN. (La.)

President, Jeanne Charlet, 805 Maison Blanche Bldg.; Vice-President, Gladys Debellvue; Secretary, Claire E. Dauphin, 1017 Canal Bank Bldg.; Treasurer, Lena Devron; Board Member, Myrl Redmann; Delegate, Mae Couturie; Alternate, Consuelo Hoey; New Orleans, La.

DETROIT D. A. SOC. (Mich.)

President, Janet Becker, 9946 Mack Ave.; Vice-President, Thelma Briney; Recording Secretary, Gladys Goldberger; Corresponding Secretary, Maxine Ingraham, 923 David-Whitney Bldg.; Treasurer, Fae Turner.

DAYTON D. A. ASSN. (Ohio)

Secretary changed to Nellie Kookan, 212 Ludlow Bldg., Dayton, Ohio.

CLEVELAND D. A. ASSN. (Ohio)

President, Grace White, 1032 Rose Bldg.; Vice-President and Corresponding Secretary, Dolores Higgins, 13501 Euclid Ave.; Recording Secretary, Louise Hubert; Treasurer, Dorothy Schildknecht Dreher.

MEMPHIS D. A. ASSN. (Tennessee)

President, Elizabeth Mays, 1308 Sterick Bldg.; Vice-President, Ann T. McCrary; Secretary-Treasurer, Mary Ferriter, 1291 Union Ave.

TACOMA D. A. ASSN.:

President, Lois Weiler, Medical Arts Bldg.; Vice-President, Jeanette Van Slyke; Secretary-Treasurer, Julie McDonough, Perkins Bldg.; Tacoma, Wash.

MIAMI DISTRICT D. N. ASSN. (Fla.) (Changes in officers)

Secretary, Lillian Claughton, 901 Huntington Bldg.; Treasurer, Barbara Rue, 835 Lincoln Road, Miami Beach.

To our Independent Member, Fannie Christman associated with Dr. C. M. Bechtol, 310 Illinois Bldg., Champaign, Ill., we say "Welcome".

"THIS AND THAT"

MARGARET M. CUMMICK, Peoples Trust Bldg., Jasonville, Indiana.

(Material for May-June issue must reach me by Apr. 10th. Thank You.)

THE LONG BEACH D.A.A. recently entertained their doctors at a dinner meeting held in the Masonic Temple. Dr. Cecil Moorehouse, Sponsor of the group, presented beautiful floral decorations for the tables. Dr. Walter Furie introduced the guest speaker, Rev. Perry Austin, whose topic was "The Patient Looks at the Dentist." His humorous observations proved most entertaining. Jean Beerkle, President, gave a clinic on "Preservation and Mounting of Freak Teeth." A Fashion Show and Travel Talk were listed for the next meeting. . . . **THE PASADENA D.A.A.** opened their winter program with a meeting at the Arcade Tea Room, honored with the presence of Mabel Lyon, A.D.A.A. President, and Airna Chamberlain, Ninth District Trustee. The next meeting was held at the California Dental Supply offices, where Mr. Mortimer gave a complete description of dental equipment, its proper care and manipulation. New officers were elected and following the business session, Dorothy Scrable and Hope Bartlett presented clinics on "Various Stages of Tooth Decay and Restorations" and "Copper Plating for Indirect Inlays." . . . **LOS ANGELES D.A.A.** will hold the annual formal dinner-dance in April at the Los Angeles Tennis Club. Jeane Noone, formerly of San Francisco, is now living in Los Angeles. Profits from subscriptions on a 53-piece silverware set are being stored in the Delegates' Fund for October use. . . . **THE ALAMEDA COUNTY D.A.A.** of California has completed the Course of Ten Lectures and held Clinic Night, with each member presenting a clinic on some phase of dental assisting. The doctors, their wives and friends were guests at the meeting, which was preceded by a dinner. . . .

THE WISCONSIN STATE D.A.A. held their third quarterly meeting at the Hotel Martin with Millard Tufts, M.D. guest speaker at the luncheon. Five new members have been added to the roll. . . . **THE MINNESOTA D.H. and A.A.** held a very successful Annual Meeting at St. Paul, Feb. 22-24. Apparently Cupid has been in that vicinity, the engagements of two members having been announced recently. . . . **THE NORTHWEST DIST. D.A.A.** of Iowa closed a successful membership drive with a celebration party. At a recent meeting Muriel Dyer gave the biography of Miss Lucy Hobbs, McGregor, Iowa, who was the first woman in the world to take up dentistry; Ann Wanko reviewed Dale Carnegie's book "How to Win Friends and Influence People." Madonna Johnson is Chairman of the Annual Dance, proceeds for the Delegate Fund. Two very interesting papers were presented at the February Meeting, "The Child Patient" by Mary O'Donnell, and "Cotton Roll Fancies" by Dorothy Epstein. . . . **THE GRAND RAPIDS D.A.A.** of Michigan report a commendable Philanthropic Meeting. They entertained a number of crippled children from the Blodgett Orthopedic Home, with a dinner party. Two movies were shown, one loaned by the A.D.A. and the other a "Mickey Mouse." Esther Rietberg distributed gifts among the children, and the little girl, whose picture appeared on President Roosevelt's posters last year, in his campaign against Infantile Paralysis, received her first doll. Ruth Rogers, who is with the Bureau of Mouth Hygiene in Michigan, was guest speaker for a later meeting, her topic, "Ideas from Here and There." The next program brings Mrs. Alma Spring, representative of the Michigan Federation of Women's Clubs, who will speak on "The Campaign Against Syphilis." . . . **THE CHICAGO D.A.A.** held their annual Mid-winter Meeting Feb. 14-18, a Tea was given Monday afternoon, Mrs. Clyde West, Ida Williamson and Katherine Hastings presiding. The table was beautifully decorated with valentines and flowers. On Thursday a bridge and luncheon was given, with out-of-town members as guests.

Mabel Lyon, Pres., A.D.A.A., Lucile Hodge, Gen. Secty, Stella Goetz, 6th D. Trustee, Mary Connolly, 10th D. Trustee, Margaret Cumnick, Pres., Indiana D.A. Assn. and others were present. . . .

THE INDIANAPOLIS D.A. Society, a component of Ind. State D.A.A., are making their initial appearance in the A.D.A.A. as a group. The first attempt at a Mid-winter meeting of the INDIANA STATE D.A.A. was a huge success and greatly stimulated the interest and membership in both organizations. A luncheon was held at the Columbia Club with Alberta Littell, Chm. Mary M. Connolly, 10th Dist. Trustee, gave an inspiring talk on "The Importance of Cooperation in Local, State and National Associations." Other topics heard were:—"My Duties as a Dental Assistant," Lucille Scheurer; "Reception Room Technique," Charlotte Schwomeyer; "Why Have a D.A. Organization," Sarah Jane Mock; "Ways of Improving Our Association," Rosalyn Berg; "Charm and Personality," Ruth Duvall. The members of the local society presented the retiring president, Alberta Littell, with a lovely bracelet in appreciation of her untiring efforts. As a means of replenishing the treasury, a supper and bake sale were sponsored at the Food Craft. . . .

THE SUMMIT COUNTY D.A.'s of Akron, Ohio, entertained with a dinner in honor of Ruth Jacot, Charter Member, who is retiring. A large crystal serving dish was presented her in appreciation of her work in the society. Helene Romweber, Past-President, was given a surprise farewell party, before leaving for Cleveland, where she is now located. Helene was the recipient of a handkerchief shower and a corsage of gardenias. She received a telegram of good wishes from T. M. McDonald, Honorary Member. . . . **THE COLUMBUS D.A.A.** is studying "Tooth Carving" with Dr. C. W. Strosnider. Models are carved from Ivory soap, later wax and celluloid will be used. This is very helpful in learning tooth anatomy, as well as location of roots, etc. Elma Willis has accepted a position as technical assistant in the Dental Clinic at Ohio State University. The Bowling Team shows continued improvement, rating high scores. . . . **THE MIAMI VALLEY D.A.A.** of Hamilton, Ohio, started their organization with the new year. Dr. Carlos Schott of Cincinnati was guest speaker at the first meeting. The following members of the Cincinnati D.A. Society also attended; Mary Connolly, Trustee, Grace Renshaw, Frances Wendt and Helene Meyers. Miss Connolly later entertained at her home in Cincinnati with a tea for the members, who come from Hamilton, Middletown and Oxford. . . . **THE CINCINNATI D.A.'s** received an invitation from the Dental Society to present ten clinics at their Annual Group Clinics held at the Netherlands Plaza Hotel. Helene Meyers was selected as General Chairman. The clinician judged as having the outstanding clinic will receive a gift from the Cincinnati Dental Society, have her name inscribed on the Dr. Grier Trophy, and will be sent as clinician to the A.D.A.A. Convention in St. Louis. Several members attended the Indiana State Mid-winter Meeting and the Chicago Meeting. Grace Renshaw and Mary Connolly appeared on the program of the DAYTON D.A.A., when they recently celebrated their 10th anniversary with a banquet.

THE CHATTANOOGA D.A.'s are making extensive plans for the Tenn. State D.A.A., Annual Meeting in May, and suggest that we all take a vacation and visit them during this meeting. Places of interest near this city are: Signal Mountain, Lookout Mountain, (Battle Above the Clouds) Chickamauga Battle Fields, Missionary Ridge and the Great Smoky Mt. Park. Billie Baker Marshall has become active again in the association, and Dorothy Umsiller, Secretary, who has been seriously ill is recovering nicely. . . . **THE TIDEWATER D.A.A.** of Norfolk, Va., report an interesting talk on "Personality Over the Telephone" by a representative of their local telephone company, following which a tour was conducted through the main

building, where many things were demonstrated that prove helpful in making calls. Through the cooperation of various merchants, numerous door prizes have been secured for the Subscription Card Party, which will be the means of raising funds for the Treasury. . . . LEHIGH VALLEY D.A.A. of Pennsylvania regret losing Mildred Jacobson as an active member. She has entered training at the Univ. of Pennsylvania Hospital in Philadelphia. Marie Dormer gave an interesting demonstration of a Scrap Book of pictures obtained from dental publications, portraying various phases of dental work. The pictures are non-technical and she plans to use it for the reception room.

THE ATLANTIC COUNTY D.A.A. of N. J. was successful with its "Bosses' Night" meeting, having almost a 100% attendance of the members and dentists. A playlet entitled "The Wrong and Right of It" was given, and the doctors so thoroughly enjoyed the meeting that a lengthy note of thanks appeared in the next issue of their Bulletin. Representatives attended the semi-annual meeting of the N. J. State D.A.A., at Asbury Park, as well as the Greater Pennsylvania Meeting in Philadelphia. At a recent meeting, Eleanor B. Glass gave a talk on "Progress in Organizations," bringing out many practical ideas for the society. . . . **THE NEW JERSEY State D.A.A.** held their Midwinter Meeting at Kingsley Arms Hotel, Asbury Park. Fifty members were present from the component groups. Grace Graves of Passaic County was Chairman. . . . **THE PASSAIC COUNTY D.A.A., N. J.,** ushered in their season of activity with the presentation of their Annual Fashion Show, held at the Quackenbush Dept. Store, Paterson, N. J. The entire floor of "Women's Apparel" was transformed into an attractive setting and models featured lingerie, nurses' uniforms, daytime dresses, sports and formal wear. During the intermission refreshments were served and the girls netted \$81.50. . . . **THE BERGEN COUNTY D.A.A., N. J.,** held their meeting in the office of Dr. Farr in Hackensack. Margaret Dannhauser had arranged for a motion picture which was thoroughly enjoyed. . . . **THE ESSEX COUNTY D.A.A., N. J.,** heard an interesting lecture by Mr. Edwin Parker on "The Operation of the Medical Dental Service Bureau and Professional Agency." They recently celebrated their 10th birthday with several of the charter members as guests of honor. . . . **THE D.A. Study Club, 2nd Dist., N. Y.,** had the spirit of reciprocity when they invited as their guests for the Feb. 14th meeting, the members of the E. & E. Society, 1st Dist., N. Y.—Janet Seisman, Pres. of the 2nd Dist., has returned to duty after a siege of illness.

THE E. & E. SOCIETY FOR D.A., 1st Dist., N. Y., are going after new members in a big way—a letter was sent to the 1500 members of the 1st District Dental Society, asking them to take an interest in the society, and urge their assistant to become a member. On Feb. 26th, they held their Annual Dinner-Dance at the Hotel Elysee, Park Ave. & 54th St., a very successful and happy occasion. . . . **THE MIAMI DIST. D.N. ASSN.,** through the good work of their Program Chm., Virginia Schenck, Past President, have all their programs outlined and speakers engaged for the year. Mimeographed copies have been distributed to the membership. Janet Pope Cole, Membership Chm., and her committee, are conducting an intensive membership drive. We are glad to report that Grace Robinson is back in her office, after an absence due to illness. Mr. L. M. Anderson, donor of the silver trophy for the best clinic, and faithful friend of the Association, was elected Honorary Member at the January meeting. . . . Our Associate Member, Marion Edwards of Toronto, President of the Ontario D.A. Assn., is convalescing from pneumonia, and is glad to be home from the hospital, and we hope will be back at her post very soon. Marion was at Atlantic City as the representative from her Association, and made many friends who wish her a complete speedy recovery to her normal good health.

CALENDAR OF MEETINGS

ELIZABETH HAHN FLEISCHER, 975 Beaconsfield, Grosse Pointe Park, Michigan
Please send me May-June material by April 10th, 1938.—Thanks.

CALIFORNIA

Alameda County D. A. Assn.

Meeting, March 7, 1938, 7:30 P.M.

Dinner, 6:30 P.M.

Place, Designated at Board of Directors Meeting.

Theme, St. Patricks.

Program, Spelling Bee on Dental Terms.

Meeting, April 4, 1938, 7:30 P.M.

Dinner, 6:30 P.M.

Speaker, to be announced.

Subject, "Venereal Diseases."

Theme, Easter.

Lee Bonfantine, 572 Main St., Rm.

No. 6, Hayward.

Los Angeles D. A. Assn.

Meeting, March 11, 1938.

Dinner, Calwell's Restaurant, 7:00 P.M.

Program, Tenth Anniversary of

L. A. D. A. A.

Speaker, Dr. Nye Goodman.

Subject, "European Dentistry."

Clinics, "Sterilization."

"Mixing Plaster."

"Mixing Cements."

"Chair Assisting."

Meeting, April 13, 1938.

Dinner, Calwell's Restaurant.

Program, "Fun and Frolic."

"Movies, 1908."

Gladys Schwartz, 1930 Wilshire Blvd.

San Francisco District D. A. Assn.

Meeting, March 8, 1938.

Dinner, 6:30 P.M.

Place, Western Women's Club.

Program, Film, "Baby Teeth and Dental Infection."

Clinics, by members.

Meeting, April 12, 1938.

Dinner, 6:30 P.M.

Place, Western Women's Club.

Program, Clinics by members.

Speaker, to be announced.

Wilma Brown, Publ. Chm.

FLORIDA

Miami Dist. D. N. Assn.

Meeting, March 7th, 1938, 8 P.M.

Place, L. M. Anderson D. S. Co., Hunt-

ington Bldg.

Speaker, J. Harold Klock, D. D. S.

Topic, "The Tissue Changes and Technic Incident to Periodontoclasia"

—Illustrated.

Meeting, April 4th, 1938, 8 P.M.

Place, Same as above.

Speaker, Leonard H. Finn, D. D. S.

Topic, "Loyalty in the Dental Office"

Speaker, Mr. Walter M. Pierce.

Topic, "Insurance From an Annuity and Savings Standpoint".

Virginia Schenck, Program Chm.,

401 Huntington Bldg.

GEORGIA

5th Dist. Soc. of D. N. & A. Atlanta, Ga.

Meetings, Second Tuesdays, March and April.

Time, 6:00 P.M.

Place, Piedmont Hotel.

Program, to be announced.

Georgia State D. A. Assn.

The Ninth Annual Meeting of the Georgia State D. A. Assn., will be held in Macon, Ga., May 15, 16, 17, 1938. Place to be announced. All Members, Independent Members, visiting Assistants, Dentists and Hygienists, are cordially invited to attend.

Katie McConnell, Chm. Publ.,

427½ Moreland Ave., Atlanta.

ILLINOIS

Chicago D. A. Assn.

Meeting, March 17, 1938.

Place, Stevens Hotel, 8:00 P.M.

Dinner, 6:30 P.M.

Speaker, Dr. Rufus Lee.

Topic, "Personality of the Dental Assistant."

Meeting, April 21, 1938.

Place, Stevens Hotel, 8:00 P.M.

Dinner, 6:30 P.M.

Speaker, from Illinois Bell Telephone Co.

Topic, "Employees."

Emma Luke, Publ. Chm.,

2605 Prairie Ave., Evanston.

INDIANA

Indianapolis D. A. Assn.

Meeting, March 14, 1938, 7:30 P.M.
Place, T. M. Crutcher Co., 1130 Hume-
Mansur Bldg.

Subject, "Letter Writing."

Meeting, March 28, 1938, 7:30 P.M.

Place, Ransom and Randolph Co., 200
Bankers Trust Bldg.

Subject, "Clinics."

Meeting, April 11, 1938, 7:30 P.M.

Place, T. M. Crutcher Co., 1130 Hume-
Mansur Bldg.

Subject, "Bacteriology."

Meeting, April 25, 1938, 7:30 P.M.

Place, Ransom and Randolph Co., 200
Bankers Trust Bldg.

Subject, "Telephone Technique."

Alberta Littell, Prog. Chm.,
803 Hume-Mansur Bldg.

Indiana State D. A. Assn.

Meeting, May 16, 17, 18, 1938.

Place, Claypool Hotel, Indianapolis.

Program, includes Clinics, Lectures, Busi-
ness Meeting, and Tours.

Margaret Cumnick, Pres., Peoples
Trust Bldg., Jasonville.

MASSACHUSETTS

Massachusetts D. A. Assn., Metropoli- tan Dist.

Meeting, March 9, 1938.

Place, Forsyth Dental Infirmary.

Speaker, Dr. John G. Goodridge, Pres.,
Mass. Dental Soc.

Meeting, April 13, 1938.

Place, Forsyth Dental Infirmary.

Program, Business Meeting and Prepar-
ation for State Meeting.

Election of Officers.

Gertrude Lynd, Chm. Publ.

MINNESOTA

Minneapolis D. A. Assn.

Meeting, March 1, 1938, 7:30 P.M.

Place, Dental Library, Medical Arts Bldg.
Program, Committee Reports, Election of
Officers.

St. Paul D. A. Assn.

Meeting, March 1, 1938, 7:00 P.M.

Place, Dental Library, Medical Arts Bldg.
Program, Election of Officers.

Report on Membership, Drive held during
Jan. and Feb.

Ann Statton, 601 No. Dale St., St. Paul

MICHIGAN

Detroit D. A. Assn.

Meeting, March 1, 1938, 7:15 P.M.

Place, Hotel Tuller, Adams Room.

Guest Night.

Speaker, Mrs. Nina Albright Noble.

Subject, "Personality Development."

Meeting, March 15, 1938, 7:15 P.M.

Place, Hotel Tuller, Adams Room.

Speaker, Mr. Charles Solovich.

Subject, Movie, "Travelogue of Michigan,
the Vacation State."

Current Event, by Nina Wann.

Meeting, April 5, 1938, 7:15 P.M.

Place, Hotel Tuller, Adams Rcom.

Program, Plans for State Meeting.

Meeting, April 19, 1938.

State Meeting, in conjunction with Mich.
State Dent. Soc.

Elizabeth Hahn Fleischer,
975 Beaconsfield Ave.

NEBRASKA

Lincoln D. A. Assn.

Meeting, March 7, 1938.

Place, Dinner 6 P.M. at Y.W.C.A.

Speaker, Mr. W. E. Walton, Assistant

Professor of Psychology, U. of Neb.

Subject, "Psychology."

Party, March 21, 1938, 8:00 P.M.

Hostesses, Mildred Stevenson

Harriet Bradley.

June Van Sant.

Meeting, April 4, 1938.

Place, Dinner 6 P.M. at Y.W.C.A.

Program, "Clinics," by members.

Party, April 18, 1938, 8:00 P.M.

Hostesses, Olive Butler.

Beulah Chaloupka.

Omaha D. A. Assn.

Meeting, March 8, 1938, 7:30 P.M.

Place, Paxton Hotel.

Program, Business Meeting.

Meeting, March 22, 1938, 7:30 P.M.

Place, Paxton Hotel.

Speaker, Dr. Herbert Coy, Pres. of
Woodbury Study Club.

Subject, "Amalgam."

Meeting, April 12, 1938, 7:30 P.M.

Place, Paxton Hotel.

Program, Business Meeting.

Meeting, April 26, 1938, 7:30 P.M.

Place, Paxton Hotel.

Speaker, Dr. Arlo Dunn, Prof. of
Orthodontia, Creighton Univ.

Subject, "Growth and Development of Human Teeth and How We Can Assist Nature."

Norma Edger, Publ. Chm.
939 Medical Arts, Omaha.

NEW JERSEY

Atlantic County D. A. Assn.

Meeting, March 2, 1938, 8:30 P.M.
Place, Blue Room, Chalfonte Hotel.

Speaker, Ada Taylor Sackett.

Subject, "Poise and Personality."

Meeting, April 6, 1938, 8:30 P.M.

Place, Blue Room, Chalfonte Hotel.

Speaker, Dr. Davies, Courtesy of L. D. Caulk Co.

Marion C. De Freest, Pres.,
2703 Pacific Ave.

NEW YORK

E. and E. D. A. Assn.

Meeting, March 8, 1938, 7:45 P.M.

Place, Squibb Bldg., 745 5th Ave., N. Y. C.

Essayist, Dr. Louise C. Ball.

Topic, "Dietetics."

Clinic Club, March 21, 1938.

Place, Criterion Photocraft Inc., 385

Madison Ave., N. Y. C.

A Tour through Studio.

Meeting, April 12, 1938, 7:45 P.M.

Place, E. R. Squibb Bldg., 745 5th Ave.

N. Y. C.

Topic, "An Address to Dental Assistants."

Nomination of Officers.

Clinic Club, April 18, 1938, 8:00 P.M.

Topic, "Care of Equipment."

Place, Dentists' Supply Co., 220 W. 42nd St., N. Y. C.

Virginia Frey, Publ. Chm., 1111,
225 W. 34th St.

OHIO

Cincinnati D. A. Assn.

Meeting, March 25, 1938, 7:15 P.M.

Place, Hotel Gibson.

Essayist, Dr. Stanley Reed.

Topic, "Mouth Hygiene."

Helen Hendricks, Pres.

4600 Montgomery Rd., Norwood.

Cleveland D. A. Assn.

Meeting, March 28, 1938, 7:30 P.M.

Dinner, Russett Cafeteria, 6:30 P.M.

Meeting, April 25, 1938, 7:30 P.M.

Dinner, Russett Cafeteria, 6:30 P.M.

Elizabeth Neff, 3104 W. 25th St.

Dayton D. A. Assn.

Meeting, March 21, 1938, 7:30 P.M.

Place, Fidelity Auditorium.

Speaker, to be announced.

Meeting, April 18, 1938, 7:30 P.M.

Place, Fidelity Auditorium.

Speakers, Bessie Williams, Nellie Kookan.
Ruth Tetlow.

Round Table Discussion.

Nellie Kookan, Secretary.

PENNSYLVANIA

Lehigh Valley D. A. Assn.

Meeting, March 28, 1938.

Place, Court House Hotel, Easton, Pa.

Speaker, to be announced.

Meeting, April 25, 1938.

Place, Elks Club, Allentown, Pa.

Clinics, by the Allentown Group.

Florence M. Siefert, 611 First Natl.
Bank Bldg., Easton.

TENNESSEE

Chattanooga D. A. Assn.

Meeting, March 14, 1938, 7:30 P.M.

Place, Country Women's Club.

Program, Joint Meeting of D. A. and
Phy. A.

Speaker, Mrs. Lillian Werner, P. A.

Subject, "History of Physician's Asst."

Speaker, Miss Katherine Haskell, P. A.

Subject, "Value of Trained Assistant to
Doctor."

Paper, Mrs. Beulah Maris, D. A.

Subject, "Don'ts from Our Local Dentist."

Reading, Miss Edna Mae Kelley, D. A.

Title, "Pleasant Half-Hour at the Beach."

Meeting, April 11, 1938, 6:15 P.M.

Place, Chatta. Bank Bldg., Conference
Room.

Speaker, Miss Ruth LeHardy, Past Pres.,

Bus. and Prof. Women's Club.

Subject, "Team Work."

Clinic, Secretarial Work.

Clinician, Mrs. Gladys Pinson.

Mrs. Beulah Maris, Publ. Chm.,

911 Hamilton Natl. Bank Bldg.

Memphis D. A. Assn.

Meeting, March 8, 1938, 7:30 P.M.

Night of Clinics.

Place, Peabody Hotel.

Meeting, March 15, 1938, 7:30 P.M.

Place, Peabody Hotel.

Business Meeting.

Speaker, Mr. Herbert Partney.

Subject, "Gold"
 Speaker, Dr. Robert Ford.
 Clinic, Winning Clinic of March 8, 1938.
 Meeting, April, 19, 1938, 7:30 P.M.
 Place, Peabody Hotel.
 Clinic, by Marion Turner.
 Paper, Clara Taylor.
 Subject, "First Impressions."
 Speaker, Dr. C. R. McLaughlin.

VIRGINIA

Tidewater D. A. Assn.

Meeting, March 4, 1938, 8:30 P.M.
 Place, Birtcherd's Dairy, Card Room.
 Program, Subscription Card Party.
 Meeting, April 6, 1938, 7:00 P.M.
 Place, Medical Hall, Medical Arts Bldg.
 Program, Trip through W.T.A.R.

Broadcasting Station.

Mary Winn Hammond, 918 Medical
 Arts Bldg., Norfolk.

WISCONSIN

Wisconsin State D. A. Assn.

Meeting, on April 27, 1938.
 Place, Hotel Schroeder, Milwaukee, Wis.
 Verna Shanksburg, Watertown
 Meeting, held in conjunction with State
 Dental Soc.

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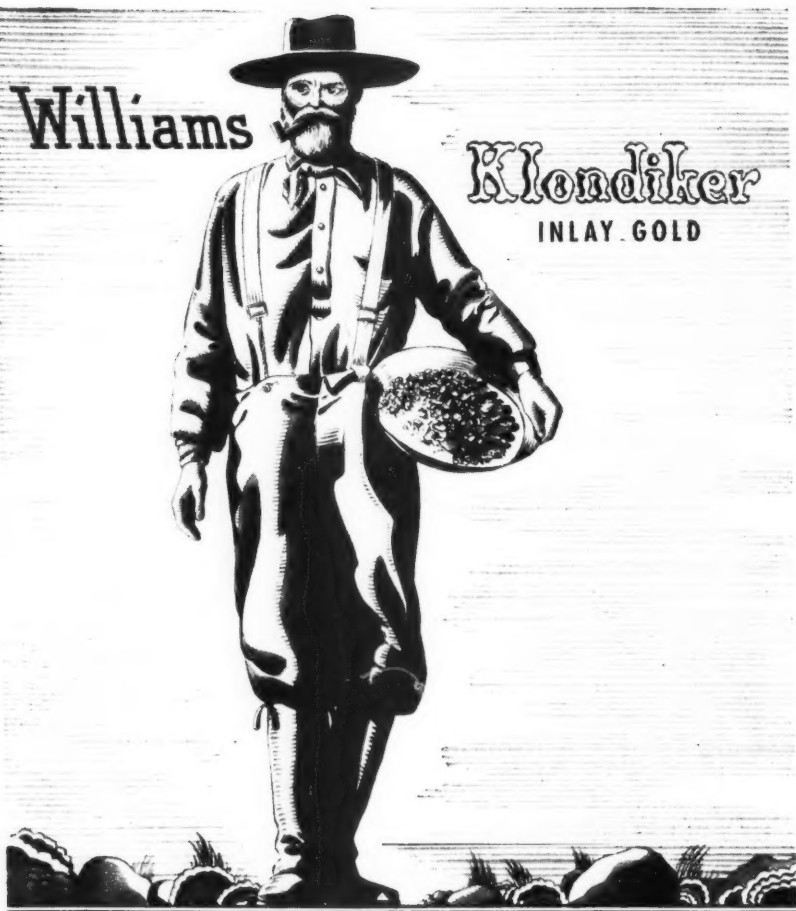
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